

## Nature Pointe Wedding Committee Report - 2106

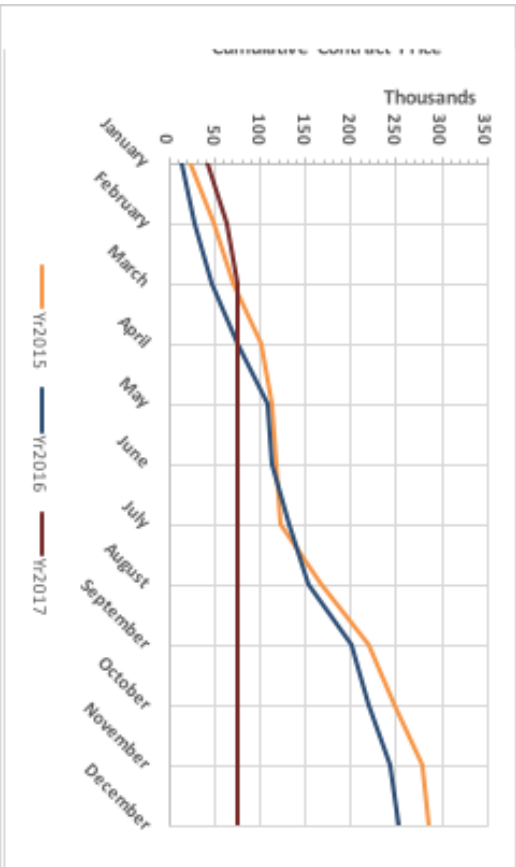
The Wedding Committee has room for 3 members to join. If you are interested, please contact Veronica Montano-Pilch ([vmpilch@gmail.com](mailto:vmpilch@gmail.com), 505-977-3432).

### Event Revenue Summary

This table shows the event summary by year in which they occur. Revenue is listed in the year the event is held (not accrual basis like the P&L).												
Contract												
The contract amount without add-ons. (Note that add-ons for years prior to 2016 have not been entered).												
Actual												
The actual amount received/expected without add-ons. Usually the same as contract amount except for cancellations.												
	Num Booked	Num Canceled	Sum of Contract \$	Sum of Actual \$	Min Contract	Max Contract	Avg Contract	Add-On Total	Add-On Average			
2011	31		\$123,000	\$123,000	\$600	\$5,300	\$3,968	\$0	\$0			\$0
2012	41		\$173,750	\$173,750	\$400	\$5,800	\$4,238	\$0	\$0			\$0
2013	47	2	\$233,971	\$230,421	\$2,700	\$6,400	\$4,977	\$0	\$0			\$0
2014	49	3	\$284,250	\$275,050	\$4,400	\$6,800	\$5,801	\$0	\$0			\$0
2015	51	3	\$282,640	\$274,540	\$2,000	\$6,900	\$5,542	\$0	\$0			\$0
2016	49	4	\$283,500	\$273,552	\$1,000	\$7,400	\$5,786	\$20,009	\$488			\$488
2017	38	1	\$235,250	\$228,565	\$1,000	\$7,400	\$6,191	\$5,240	\$138			\$138
2018	4		\$23,610	\$23,610	\$5,310	\$7,000	\$5,903	\$930	\$233			\$233
<b>Grand Total</b>	<b>310</b>	<b>13</b>	<b>\$1,639,921</b>	<b>\$1,602,488</b>	<b>\$400</b>	<b>\$7,400</b>	<b>\$5,290</b>	<b>\$26,179</b>	<b>\$87</b>			

# Sales Summary

Sum of Contract \$	Sum of Contract \$												Grand Total		
	January	February	March	April	May	June	July	August	September	October	November	December			
2010	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
2011	23,250	51,000	66,000	86,800	93,400	98,700	114,300	124,900	133,121	145,221	155,821	166,421	166,421	166,421	166,421
2012	5,300	8,300	16,100	35,650	53,450	70,050	99,350	129,250	158,050	180,650	201,450	237,850	237,850	237,850	237,850
2013	36,700	53,000	58,400	70,600	91,500	109,400	143,300	169,400	208,300	257,750	304,250	336,650	336,650	336,650	336,650
2014	34,400	51,600	80,550	80,550	80,550	80,550	80,550	80,550	80,550	142,150	182,000	227,500	227,500	227,500	227,500
2015	21,700	49,400	69,000	100,200	112,690	118,290	122,790	166,640	219,240	248,340	279,340	286,240	286,240	286,240	286,240
2016	14,300	27,600	46,500	74,100	106,800	112,400	132,100	152,300	200,400	219,600	243,200	253,700	253,700	253,700	253,700
2017	42,400	61,760	75,660	75,660	75,660	75,660	75,660	75,660	75,660	75,660	75,660	75,660	75,660	75,660	75,660
<b>Grand Total</b>	<b>178,050</b>	<b>302,660</b>	<b>412,210</b>	<b>526,560</b>	<b>620,050</b>	<b>677,800</b>	<b>788,800</b>	<b>933,100</b>	<b>1,117,721</b>	<b>1,321,771</b>	<b>1,497,621</b>	<b>1,639,921</b>	<b>1,639,921</b>	<b>1,639,921</b>	<b>1,639,921</b>



This chart shows cumulative sales (contract values only i.e., no add ons) by month for selected comparative years. The event can occur in the sales year or any year following the sales year. "Events" should include weddings, graduations, memorials, corporate events, etc. "Events" should not include member weddings or member events as these are not intended to generate income for the community and do not require salesmanship.