

Nature Pointe
Profit & Loss Budget vs. Actual
January through December 2012

	<u>Jan - Dec 12</u>	<u>Budget</u>	<u>\$ Over Budget</u>
Income			
4000 · HOA Dues	66,888.75	69,660.00	(2,771.25)
4100 · Special Assessment Fees	0.00		
4150 · Late fees from dues	2,525.00	2,250.00	275.00
4175 · Remote Controls - Gate Access	125.00	100.00	25.00
4300 · Event Revenue			
4200 · HOA Member Events			
4201 · Weddings	1,582.13	1,800.00	(217.87)
4204 · Holiday Events	0.00	(102.52)	102.52
4200 · HOA Member Events - Other	1,045.00	3,500.00	(2,455.00)
Total 4200 · HOA Member Events	<u>2,627.13</u>	<u>5,197.48</u>	<u>(2,570.35)</u>
4299 · Event Equipment Rental	4,853.10	9,600.00	(4,746.90)
4301 · OSUG Weddings	181,801.89	144,200.00	37,601.89
4300 · Event Revenue - Other	0.00		
Total 4300 · Event Revenue	<u>189,282.12</u>	<u>158,997.48</u>	<u>30,284.64</u>
4400 · Plan Review charges	300.00	600.00	(300.00)
4500 · Apartment Rent Income			
4502 · Shop Apartment Rent income	5,840.00	7,200.00	(1,360.00)
Total 4500 · Apartment Rent Income	<u>5,840.00</u>	<u>7,200.00</u>	<u>(1,360.00)</u>
4650 · NSF Fee Income	40.00		
4700 · Interest Income	48.67		
4900 · Miscellaneous Income	149.03		
Total Income	<u>265,198.57</u>	<u>238,807.48</u>	<u>26,391.09</u>
Gross Profit	265,198.57	238,807.48	26,391.09
Expense			
6000 · Staffing Expenses			
Total 6000 · Staffing Expenses	75,689.25	79,369.04	(3,679.79)
6050 · Event Contract Labor			
6060 · Event Planner Contractor	18,351.52	15,000.00	3,351.52
6070 · Event Contractors	11,471.14	9,500.00	1,971.14
Total 6050 · Event Contract Labor	<u>29,822.66</u>	<u>24,500.00</u>	<u>5,322.66</u>
6100 · Contract Services			
6110 · Legal Services	570.96		
6125 · Accounting/Bookkeeping Services	1,579.33	3,500.00	(1,920.67)
Total 6100 · Contract Services	<u>2,150.29</u>	<u>3,500.00</u>	<u>(1,349.71)</u>

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6200 · Building/Grounds Expenses			
6203 · Security - Gate & Building	30.63	500.00	(469.37)
6205 · Snow Plow - Snow Removal	1,555.35	1,300.00	255.35
6210 · Building Repairs & Maint.Svcs	7,557.52	7,000.00	557.52
6215 · Building Maintenance Supplies			
6216 · Swimming Pool & Spa Supplies	1,825.21	2,400.00	(574.79)
6217 · Swimming Pool/Spa/Sauna Equip.	3,971.13	2,200.00	1,771.13
6218 · Clubhouse Supplies	8,678.00	12,000.00	(3,322.00)
6219 · Landscaping/Labor	3,486.93	4,000.00	(513.07)
6215 · Building Maintenance Supplies - Other	654.05	200.00	454.05
Total 6215 · Building Maintenance Supplies	<u>18,615.32</u>	<u>20,800.00</u>	<u>(2,184.68)</u>
6220 · Bldg Small Equip. & Furnishings	3,609.94	2,500.00	1,109.94
6225 · Equip. Repairs/Maint.	1,567.62	1,300.00	267.62
6250 · Utilities			
6251 · Electricity	15,706.92	18,000.00	(2,293.08)
6252 · Propane	12,674.22	15,600.00	(2,925.78)
6253 · Water	8,322.54	6,000.00	2,322.54
6254 · XM Serius Stereo	791.42	800.04	(8.62)
6255 · Direct TV	1,522.19	1,500.00	22.19
6256 · Trash Service	757.25	900.00	(142.75)
6257 · Phone & DSL & Cell Phones	4,440.19	3,999.96	440.23
Total 6250 · Utilities	<u>44,214.73</u>	<u>46,800.00</u>	<u>(2,585.27)</u>
6260 · Grounds Maint. Services	1,001.24	1,800.00	(798.76)
6270 · Grounds Maint. Supplies	1,359.92	2,100.00	(740.08)
6280 · Grounds Small Equipment	339.41	300.00	39.41
6200 · Building/Grounds Expenses - Other	723.38	500.00	223.38
Total 6200 · Building/Grounds Expenses	<u>80,575.06</u>	<u>84,900.00</u>	<u>(4,324.94)</u>
6300 · Office Expenses			
6310 · Postage, Mailing Service	192.55	75.00	117.55
6315 · Printing and Copying	325.09	1,000.00	(674.91)
6325 · Supplies	973.90	300.00	673.90
6335 · Small Office Equip/Furnishings	34.09	725.00	(690.91)
6340 · Equipment Repairs/Maintenance	18.87	50.00	(31.13)
6345 · Software	679.40	700.00	(20.60)
6350 · Miscellaneous Expenses	33.24	50.00	(16.76)
6300 · Office Expenses - Other	139.53	100.00	39.53
Total 6300 · Office Expenses	<u>2,396.67</u>	<u>3,000.00</u>	<u>(603.33)</u>

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6400 · General Business Expenses			
6405 · Licenses and Permits	10.00	200.00	(190.00)
6410 · Advertising /Marketing Expenses	5,479.45	3,000.00	2,479.45
6420 · Insurance	6,495.96	6,500.00	(4.04)
6440 · Fines, Penalties, Judgments	37.97		
6450 · Bank Service Fees	11.00	80.00	(69.00)
6460 · Depreciation Expense	451.00	752.00	(301.00)
6470 · Taxes			
6472 · Property	9.28		
Total 6470 · Taxes	<u>9.28</u>		
6480 · Tax - Income Taxes			
6481 · NM State Income Tax Payments	370.06	50.00	320.06
6482 · Federal Income Tax Payments	94.95	0.00	94.95
Total 6480 · Tax - Income Taxes	<u>465.01</u>	<u>50.00</u>	<u>415.01</u>
6490 · Bad Debt	<u>8,800.00</u>	<u>7,200.00</u>	<u>1,600.00</u>
Total 6400 · General Business Expenses	<u>21,759.67</u>	<u>17,782.00</u>	<u>3,977.67</u>
6500 · HOA Event Expenses	6,258.91	1,000.00	5,258.91
6600 · OSUG Event Expenses	11,480.49	11,200.00	280.49
66900 · Reconciliation Discrepancies	1.02		
7000 · Reserve Account Expenses	0.00	10,000.00	(10,000.00)
Total Expense	<u>230,134.02</u>	<u>235,251.04</u>	<u>(5,117.02)</u>
Net Income	<u><u>35,064.55</u></u>	<u><u>3,556.44</u></u>	<u><u>31,508.11</u></u>