

**Nature Pointe**  
**Profit & Loss Budget vs. Actual**  
 January through September 2014

	Jan - Sep 14	Budget	\$ Over Bud...
<b>Income</b>			
4000 · HOA Dues	60,509.19	54,130.00	6,379.19
4010 · Prior Year Back Dues/Penalties	5,800.00	6,800.00	(1,000.00)
4150 · Late fees from dues	1,525.00	1,687.50	(162.50)
4175 · Remote Controls - Gate Access	(25.00)	74.97	(99.97)
4300 · Event Revenue			
4200 · HOA Member Events			
4201 · Weddings	200.00	1,252.44	(1,052.44)
4200 · HOA Member Events - Other	1,105.00	1,800.00	(695.00)
<b>Total 4200 · HOA Member Events</b>	<b>1,305.00</b>	<b>3,052.44</b>	<b>(1,747.44)</b>
4299 · Event Equipment Rental	10,723.87	3,412.00	7,311.87
4301 · OSUG Weddings	226,269.94	236,020.00	(9,750.06)
4303 · OSUG Corporate Events	584.28	1,125.00	(540.72)
<b>Total 4300 · Event Revenue</b>	<b>238,883.09</b>	<b>243,609.44</b>	<b>(4,726.35)</b>
4400 · Plan Review charges	900.00	300.00	600.00
4500 · Apartment Rent Income			
4501 · CH Apartment Rent Income	6,650.00	8,550.00	(1,900.00)
4502 · Shop Apartment Rent income	0.00	0.00	0.00
<b>Total 4500 · Apartment Rent Income</b>	<b>6,650.00</b>	<b>8,550.00</b>	<b>(1,900.00)</b>
4700 · Interest Income	24.65	37.52	(12.87)
4800 · HOA Fund Raising Events	0.00	0.00	0.00
4900 · Miscellaneous Income	749.82	180.00	569.82
<b>Total Income</b>	<b>315,016.75</b>	<b>315,369.43</b>	<b>(352.68)</b>
<b>Gross Profit</b>	<b>315,016.75</b>	<b>315,369.43</b>	<b>(352.68)</b>
<b>Expense</b>			
6000 · Staffing Expenses	48,430.53	60,000.00	(11,569.47)
6050 · Event Contract Labor			
6060 · Event Planner Contractor	25,046.45	21,812.00	3,234.45
6070 · Event Contractors	20,020.50	21,812.00	(1,791.50)
<b>Total 6050 · Event Contract Labor</b>	<b>45,066.95</b>	<b>43,624.00</b>	<b>1,442.95</b>
6100 · Contract Services			
6110 · Legal Services	2,708.18	4,500.00	(1,791.82)
6125 · Accounting/Bookkeeping Services	8,801.25	11,000.00	(2,198.75)
6130 · Reserve Study Consultant	3,400.00	12,000.00	(8,600.00)
<b>Total 6100 · Contract Services</b>	<b>14,909.43</b>	<b>27,500.00</b>	<b>(12,590.57)</b>
6200 · Building/Grounds Expenses			
6203 · Security - Gate & Building	1,660.50	4,875.03	(3,214.53)
6205 · Snow Plow - Snow Removal	436.10	1,649.97	(1,213.87)
6210 · Building Repairs & Maint.Svcs	10,389.01	17,624.97	(7,235.96)
6215 · Building Maintenance Supplies			
6216 · Swimming Pool & Spa Supplies	2,152.48	2,625.03	(472.55)
6217 · Swimming Pool/Spa/Sauna Equip.	7,988.04	5,249.97	2,738.07
6218 · Clubhouse Supplies	3,240.57	5,775.03	(2,534.46)
6219 · Landscaping Labor	788.72	3,400.00	(2,611.28)
6215 · Building Maintenance Supplies - Other	4,937.76	1,800.00	3,137.76
<b>Total 6215 · Building Maintenance Supplies</b>	<b>19,107.57</b>	<b>18,850.03</b>	<b>257.54</b>
6220 · Bldg Small Equip. & Furnishings	958.38	1,500.03	(541.65)
6225 · Equip. Repairs/Maint.	1,133.30	1,125.00	8.30
6240 · Special Use Permit Materials	14.95		
6250 · Utilities			
6251 · Electricity	13,667.35	13,551.00	116.35
6252 · Propane	8,510.32	8,800.00	(289.68)
6253 · Water	3,679.93	5,000.00	(1,320.07)
6254 · XM Serious Stereo	609.48	600.03	9.45
6255 · Satellite TV	740.34	825.03	(84.69)
6256 · Trash Service	655.47	974.97	(319.50)
6257 · Phone & DSL & Cell Phones	3,061.61	2,999.97	61.64

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Total 6250 · Utilities	30,924.50	32,751.00	(1,826.50)
6260 · Grounds Maint. Services	994.97	6,600.00	(5,605.03)
6270 · Grounds Maint. Supplies	2,575.39	2,000.00	575.39
6280 · Grounds Small Equipment	305.81	180.00	125.81
6200 · Building/Grounds Expenses - Other	43.52	675.00	(631.48)
<b>Total 6200 · Building/Grounds Expenses</b>	<b>68,544.00</b>	<b>87,831.03</b>	<b>(19,287.03)</b>
<b>6300 · Office Expenses</b>			
6310 · Postage, Mailing Service	256.05	195.03	61.02
6315 · Printing and Copying	583.79	412.47	171.32
6320 · Dues & Subscriptions	484.59		
6325 · Supplies	447.37	900.00	(452.63)
6335 · Small Office Equip/Furnishings	267.50	74.97	192.53
6340 · Equipment Repairs/Maintenance	6.98	36.00	(29.02)
6345 · Software	357.37	299.97	57.40
6350 · Miscellaneous Expenses	101.72	131.22	(29.50)
6300 · Office Expenses - Other	0.00	135.00	(135.00)
<b>Total 6300 · Office Expenses</b>	<b>2,505.37</b>	<b>2,184.66</b>	<b>320.71</b>
<b>6400 · General Business Expenses</b>			
6405 · Licenses and Permits	29,186.05	6,300.00	22,886.05
6410 · Advertising /Marketing Expenses	5,178.56	6,000.03	(821.47)
6420 · Insurance	7,640.56	6,300.00	1,340.56
6440 · Fines, Penalties, Judgments	29.50		
6450 · Bank Service Fees	(113.15)	54.00	(167.15)
6480 · Tax - Income Taxes			
6481 · NM State Income Tax Payments	4,061.00	4,061.00	0.00
6482 · Federal Income Tax Payments	12,525.00	12,525.00	0.00
<b>Total 6480 · Tax - Income Taxes</b>	<b>16,586.00</b>	<b>16,586.00</b>	<b>0.00</b>
6490 · Bad Debt	0.00	5,400.00	(5,400.00)
<b>Total 6400 · General Business Expenses</b>	<b>58,507.52</b>	<b>40,640.03</b>	<b>17,867.49</b>
6500 · HOA Event Expenses	423.82	4,687.47	(4,263.65)
6600 · OSUG Event Expenses	10,065.12	14,400.00	(4,334.88)
66900 · Reconciliation Discrepancies	0.00	0.00	0.00
7000 · Reserve Account Expenses	0.00	7,499.97	(7,499.97)
<b>Total Expense</b>	<b>248,452.74</b>	<b>288,367.16</b>	<b>(39,914.42)</b>
<b>Net Income</b>	<b>66,564.01</b>	<b>27,002.27</b>	<b>39,561.74</b>