

**Nature Pointe**  
**Profit & Loss Budget vs. Actual**  
 January through June 2014

	Jan - Jun 14	Budget	\$ Over Bud...
<b>Income</b>			
4000 · HOA Dues	38,699.19	34,330.00	4,369.19
4010 · Prior Year Back Dues/Penalties	5,800.00	6,800.00	(1,000.00)
4150 · Late fees from dues	1,050.00	1,125.00	(75.00)
4175 · Remote Controls - Gate Access	(25.00)	49.98	(74.98)
4300 · Event Revenue			
4200 · HOA Member Events			
4201 · Weddings	200.00	834.96	(634.96)
4200 · HOA Member Events - Other	475.00	1,200.00	(725.00)
<b>Total 4200 · HOA Member Events</b>	<b>675.00</b>	<b>2,034.96</b>	<b>(1,359.96)</b>
4299 · Event Equipment Rental	4,673.94	1,746.00	2,927.94
4301 · OSUG Weddings	118,584.12	121,320.00	(2,735.88)
4303 · OSUG Corporate Events	94.28	750.00	(655.72)
<b>Total 4300 · Event Revenue</b>	<b>124,027.34</b>	<b>125,850.96</b>	<b>(1,823.62)</b>
4400 · Plan Review charges	300.00	300.00	0.00
4500 · Apartment Rent Income			
4501 · CH Apartment Rent Income	5,700.00	5,700.00	0.00
4502 · Shop Apartment Rent income	0.00	0.00	0.00
<b>Total 4500 · Apartment Rent Income</b>	<b>5,700.00</b>	<b>5,700.00</b>	<b>0.00</b>
4700 · Interest Income	15.50	25.04	(9.54)
4800 · HOA Fund Raising Events	0.00	0.00	0.00
4900 · Miscellaneous Income	594.50	120.00	474.50
<b>Total Income</b>	<b>176,161.53</b>	<b>174,300.98</b>	<b>1,860.55</b>
<b>Gross Profit</b>	<b>176,161.53</b>	<b>174,300.98</b>	<b>1,860.55</b>
<b>Expense</b>			
6000 · Staffing Expenses	35,415.28	40,000.00	(4,584.72)
6050 · Event Contract Labor			
6060 · Event Planner Contractor	13,184.20	11,172.00	2,012.20
6070 · Event Contractors	11,460.50	11,372.00	88.50
<b>Total 6050 · Event Contract Labor</b>	<b>24,644.70</b>	<b>22,544.00</b>	<b>2,100.70</b>
6100 · Contract Services			
6110 · Legal Services	0.00	3,000.00	(3,000.00)
6125 · Accounting/Bookkeeping Services	6,033.68	6,000.00	33.68
6130 · Reserve Study Consultant	1,700.00	12,000.00	(10,300.00)
<b>Total 6100 · Contract Services</b>	<b>7,733.68</b>	<b>21,000.00</b>	<b>(13,266.32)</b>
6200 · Building/Grounds Expenses			
6203 · Security - Gate & Building	428.33	3,250.02	(2,821.69)
6205 · Snow Plow - Snow Removal	436.10	1,099.98	(663.88)
6210 · Building Repairs & Maint.Svcs	7,423.45	11,749.98	(4,326.53)
6215 · Building Maintenance Supplies			
6216 · Swimming Pool & Spa Supplies	1,190.63	1,750.02	(559.39)
6217 · Swimming Pool/Spa/Sauna Equip.	6,703.99	3,499.98	3,204.01
6218 · Clubhouse Supplies	2,688.02	3,850.02	(1,162.00)
6219 · Landscaping Labor	720.72	2,020.00	(1,299.28)
6215 · Building Maintenance Supplies - Other	3,603.87	1,200.00	2,403.87
<b>Total 6215 · Building Maintenance Supplies</b>	<b>14,907.23</b>	<b>12,320.02</b>	<b>2,587.21</b>
6220 · Bldg Small Equip. & Furnishings	700.89	1,000.02	(299.13)
6225 · Equip. Repairs/Maint.	1,127.96	750.00	377.96
6250 · Utilities			
6251 · Electricity	8,281.64	9,034.00	(752.36)
6252 · Propane	5,347.85	7,300.00	(1,952.15)
6253 · Water	3,225.84	2,750.00	475.84
6254 · XM Serius Stereo	406.32	400.02	6.30
6255 · Satellite TV	493.56	550.02	(56.46)
6256 · Trash Service	420.01	649.98	(229.97)
6257 · Phone & DSL & Cell Phones	1,990.17	1,999.98	(9.81)
<b>Total 6250 · Utilities</b>	<b>20,165.39</b>	<b>22,684.00</b>	<b>(2,518.61)</b>

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6260 · Grounds Maint. Services	856.97	5,500.00	(4,643.03)
6270 · Grounds Maint. Supplies	2,022.01	1,400.00	622.01
6280 · Grounds Small Equipment	302.61	120.00	182.61
6200 · Building/Grounds Expenses - Other	43.52	450.00	(406.48)
<b>Total 6200 · Building/Grounds Expenses</b>	<b>48,414.46</b>	<b>60,324.02</b>	<b>(11,909.56)</b>
<b>6300 · Office Expenses</b>			
6310 · Postage, Mailing Service	226.65	130.02	96.63
6315 · Printing and Copying	430.41	274.98	155.43
6320 · Dues & Subscriptions	484.59		
6325 · Supplies	145.84	600.00	(454.16)
6335 · Small Office Equip/Furnishings	219.93	49.98	169.95
6340 · Equipment Repairs/Maintenance	0.00	24.00	(24.00)
6345 · Software	357.37	199.98	157.39
6350 · Miscellaneous Expenses	101.72	87.48	14.24
6300 · Office Expenses - Other	0.00	90.00	(90.00)
<b>Total 6300 · Office Expenses</b>	<b>1,966.51</b>	<b>1,456.44</b>	<b>510.07</b>
<b>6400 · General Business Expenses</b>			
6405 · Licenses and Permits	14,976.36	4,200.00	10,776.36
6410 · Advertising /Marketing Expenses	3,565.79	4,000.02	(434.23)
6420 · Insurance	3,449.42	4,200.00	(750.58)
6440 · Fines, Penalties, Judgments	29.50		
6450 · Bank Service Fees	(114.11)	36.00	(150.11)
6480 · Tax - Income Taxes			
6481 · NM State Income Tax Payments	3,311.00	3,311.00	0.00
6482 · Federal Income Tax Payments	10,025.00	10,025.00	0.00
<b>Total 6480 · Tax - Income Taxes</b>	<b>13,336.00</b>	<b>13,336.00</b>	<b>0.00</b>
6490 · Bad Debt	0.00	3,600.00	(3,600.00)
<b>Total 6400 · General Business Expenses</b>	<b>35,242.96</b>	<b>29,372.02</b>	<b>5,870.94</b>
6500 · HOA Event Expenses	94.26	3,124.98	(3,030.72)
6600 · OSUG Event Expenses	6,323.60	7,600.00	(1,276.40)
66900 · Reconciliation Discrepancies	0.00	0.00	0.00
7000 · Reserve Account Expenses	0.00	4,999.98	(4,999.98)
<b>Total Expense</b>	<b>159,835.45</b>	<b>190,421.44</b>	<b>(30,585.99)</b>
<b>Net Income</b>	<b>16,326.08</b>	<b>(16,120.46)</b>	<b>32,446.54</b>