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03/25/17

Accrual Basis

Nature Pointe
Profit & Loss Budget vs. Actual
 January through December 2016

	Jan - Dec 16	Budget	\$ Over Budget
Income			
4000 · HOA Dues	100,340.00	96,000.00	4,340.00
4010 · Prior Year Back Dues/Penalties	3,000.00	0.00	3,000.00
4150 · Late fees from dues	1,525.00	2,000.00	(475.00)
4175 · Remote Controls - Gate Access	375.00	75.00	300.00
4300 · Event Revenue			
4200 · HOA Member Events			
4201 · Weddings	0.00	1,740.00	(1,740.00)
4289 · HOA Member Event Equip. Rental	424.75		
4200 · HOA Member Events - Other	1,280.00	1,085.00	195.00
Total 4200 · HOA Member Events	1,704.75	2,825.00	(1,120.25)
4299 · OSUG Event Equip. Rentals	20,008.53	19,049.87	958.66
4301 · OSUG Weddings	260,514.77	294,468.21	(33,953.44)
4303 · OSUG Corporate Events	3,700.00	584.28	3,115.72
Total 4300 · Event Revenue	285,928.05	316,927.36	(30,999.31)
4400 · Plan Review charges	900.00	950.00	(50.00)
4500 · Apartment Rent Income			
4501 · CH Apartment Rent Income	11,400.00	10,450.00	950.00
4502 · Shop Apartment Rent income	8,360.00	8,360.00	0.00
Total 4500 · Apartment Rent Income	19,760.00	18,810.00	950.00
4700 · Interest Income	740.11	199.38	540.73
4900 · Miscellaneous Income	56.68	480.00	(423.32)
Total Income	412,624.84	435,441.74	(22,816.90)
Gross Profit	412,624.84	435,441.74	(22,816.90)
Expense			
6000 · Staffing Expenses	175,155.23	171,452.72	3,702.51
6050 · Event Contract Labor			
6060 · Event Planner Contractor	338.08	0.00	338.08
6070 · Event Contractors	971.16	0.00	971.16
Total 6050 · Event Contract Labor	1,309.24	0.00	1,309.24
6100 · Contract Services			
6110 · Legal Services			
6115 · Arbitration	3,044.13		
6110 · Legal Services - Other	16,979.88	35,000.00	(18,020.12)
Total 6110 · Legal Services	20,024.01	35,000.00	(14,975.99)
6125 · Accounting/Bookkeeping Services	13,423.41	19,282.77	(5,859.36)
6130 · Reserve Study Consultant	0.00	0.00	0.00
6100 · Contract Services - Other	0.00		
Total 6100 · Contract Services	33,447.42	54,282.77	(20,835.35)

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6200 · Building/Grounds Expenses			
6203 · Security - Gate & Building	2,108.46	2,525.88	(417.42)
6205 · Snow Plow - Snow Removal	588.11	2,016.45	(1,428.34)
6210 · Building Repairs & Maint.Svcs	4,589.77	14,238.33	(9,648.56)
6215 · Building Maintenance Supplies			
6216 · Swimming Pool & Spa Supplies	3,385.45	3,849.81	(464.36)
6217 · Swimming Pool/Spa/Sauna Equip.	4,797.29	3,700.00	1,097.29
6218 · Clubhouse Supplies	3,325.38	4,667.13	(1,341.75)
6219 · Landscaping Labor	1,102.00	0.00	1,102.00
6215 · Building Maintenance Supplies - Other	5,261.86	5,794.53	(532.67)
Total 6215 · Building Maintenance Supplies	17,871.98	18,011.47	(139.49)
6220 · Bldg Small Equip. & Furnishings	2,028.91	1,530.78	498.13
6225 · Equip. Repairs/Maint.	720.95	2,825.58	(2,104.63)
6250 · Utilities			
6251 · Electricity	17,431.30	19,827.48	(2,396.18)
6252 · Propane	10,256.56	13,580.05	(3,323.49)
6253 · Water	5,962.81	5,535.28	427.53
6254 · XM Sirius Stereo	807.56	812.27	(4.71)
6255 · Satellite TV	1,023.46	1,087.88	(64.42)
6256 · Trash Service	1,025.45	923.46	101.99
6257 · Phone & DSL & Cell Phones	3,263.69	3,872.05	(608.36)
Total 6250 · Utilities	39,770.83	45,638.47	(5,867.64)
6260 · Grounds Maint. Services	1,392.88	2,627.16	(1,234.28)
6270 · Grounds Maint. Supplies	8,578.25	6,029.74	2,548.51
6280 · Grounds Small Equipment	1,142.31	540.10	602.21
6290 · Equip Rental and Maintenance	0.00	300.00	(300.00)
6200 · Building/Grounds Expenses - Other	0.00	1,992.00	(1,992.00)
Total 6200 · Building/Grounds Expenses	78,792.45	98,275.96	(19,483.51)
6300 · Office Expenses			
6310 · Postage, Mailing Service	245.58	337.68	(92.10)
6315 · Printing and Copying	736.01	649.51	86.50
6320 · Dues & Subscriptions	317.65	634.59	(316.94)
6325 · Supplies	926.53	618.73	307.80
6335 · Small Office Equip/Furnishings	2,230.35	1,777.50	452.85
6340 · Equipment Repairs/Maintenance	0.00	6.98	(6.98)
6345 · Software	409.93	906.37	(496.44)
6350 · Miscellaneous Expenses	702.40	101.72	600.68
6300 · Office Expenses - Other	0.01		
Total 6300 · Office Expenses	5,568.46	5,033.08	535.38
6400 · General Business Expenses			
6405 · Licenses and Permits	485.00	1,036.00	(551.00)
6410 · Advertising /Marketing Expenses	14,077.72	14,629.40	(551.68)
6420 · Insurance	9,934.77	12,490.00	(2,555.23)

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6440 · Fines, Penalties, Judgments	79.98	29.50	50.48
6450 · Bank Service Fees	22.03	105.10	(83.07)
6470 · Taxes	8.60		
6480 · Tax - Income Taxes			
6481 · NM State Income Tax Payments	11,535.00	5,061.00	6,474.00
6482 · Federal Income Tax Payments	43,892.00	20,000.00	23,892.00
Total 6480 · Tax - Income Taxes	55,427.00	25,061.00	30,366.00
6490 · Bad Debt	2,957.15	6,400.00	(3,442.85)
Total 6400 · General Business Expenses	82,992.25	59,751.00	23,241.25
6500 · HOA Event Expenses	3,415.25	2,110.39	1,304.86
6600 · OSUG Event Expenses	11,733.12	17,495.99	(5,762.87)
6700 · Special Use Permit			
6731 · SUP - Contract Labor	0.00	0.00	0.00
6732 · SUP - Materials	0.00	0.00	0.00
6733 · SUP - Legal	0.00	0.00	0.00
6734 · SUP - Consensus Planning	0.00	0.00	0.00
6735 · SUP - Other	0.00	1,124.13	(1,124.13)
Total 6700 · Special Use Permit	0.00	1,124.13	(1,124.13)
Total Expense	392,413.42	409,526.04	(17,112.62)
Net Income	20,211.42	25,915.70	(5,704.28)