

Nature Pointe
Profit & Loss Budget vs. Actual
January through September 2016

	Jan - Sep 16	Budget	\$ Over Budget
Income			
4000 · HOA Dues	74,700.00	70,500.00	4,200.00
4010 · Prior Year Back Dues/Penalties	3,000.00	0.00	3,000.00
4150 · Late fees from dues	1,125.00	1,525.00	(400.00)
4175 · Remote Controls - Gate Access	300.00	50.00	250.00
4300 · Event Revenue			
4200 · HOA Member Events			
4201 · Weddings	0.00	200.00	(200.00)
4289 · HOA Member Event Equip. Rental	424.75		
4200 · HOA Member Events - Other	875.00	805.00	70.00
Total 4200 · HOA Member Events	1,299.75	1,005.00	294.75
4299 · OSUG Event Equip. Rentals	17,203.78	15,065.87	2,137.91
4301 · OSUG Weddings	229,614.77	229,269.94	344.83
4303 · OSUG Corporate Events	3,700.00	584.28	3,115.72
Total 4300 · Event Revenue	251,818.30	245,925.09	5,893.21
4400 · Plan Review charges	600.00	950.00	(350.00)
4500 · Apartment Rent Income			
4501 · CH Apartment Rent Income	8,550.00	7,600.00	950.00
4502 · Shop Apartment Rent income	6,080.00	6,080.00	0.00
Total 4500 · Apartment Rent Income	14,630.00	13,680.00	950.00
4700 · Interest Income	304.63	24.65	279.98
4900 · Miscellaneous Income	70.09	480.00	(409.91)
Total Income	346,548.02	333,134.74	13,413.28
Gross Profit	346,548.02	333,134.74	13,413.28
Expense			
6000 · Staffing Expenses	138,411.45	129,144.16	9,267.29
6050 · Event Contract Labor			
6060 · Event Planner Contractor	338.08	0.00	338.08
6070 · Event Contractors	489.00	0.00	489.00
Total 6050 · Event Contract Labor	827.08	0.00	827.08
6100 · Contract Services			
6110 · Legal Services			
6115 · Arbitration	3,044.13		
6110 · Legal Services - Other	15,715.07	35,000.00	(19,284.93)
Total 6110 · Legal Services	18,759.20	35,000.00	(16,240.80)
6125 · Accounting/Bookkeeping Services	10,980.25	16,743.02	(5,762.77)
6130 · Reserve Study Consultant	0.00	0.00	0.00
6100 · Contract Services - Other	0.00		
Total 6100 · Contract Services	29,739.45	51,743.02	(22,003.57)
6200 · Building/Grounds Expenses			
6203 · Security - Gate & Building	1,972.63	2,525.88	(553.25)
6205 · Snow Plow - Snow Removal	432.30	844.00	(411.70)
6210 · Building Repairs & Maint.Svcs	4,034.49	11,508.85	(7,474.36)
6215 · Building Maintenance Supplies			
6216 · Swimming Pool & Spa Supplies	2,123.25	2,152.48	(29.23)
6217 · Swimming Pool/Spa/Sauna Equip.	4,206.02	2,800.00	1,406.02
6218 · Clubhouse Supplies	2,119.75	3,122.32	(1,002.57)
6219 · Landscaping Labor	1,062.00	0.00	1,062.00
6215 · Building Maintenance Supplies - Other	4,508.26	4,952.59	(444.33)
Total 6215 · Building Maintenance Supplies	14,019.28	13,027.39	991.89
6220 · Bldg Small Equip. & Furnishings	908.92	1,357.49	(448.57)
6225 · Equip. Repairs/Maint.	720.95	1,133.30	(412.35)
6250 · Utilities			
6251 · Electricity	13,213.15	14,903.12	(1,689.97)
6252 · Propane	6,275.32	10,510.32	(4,235.00)
6253 · Water	5,436.11	4,603.89	832.22
6254 · XM Serius Stereo	604.46	609.48	(5.02)

12:15 AM

01/31/17

Accrual Basis

Nature Pointe
Profit & Loss Budget vs. Actual
January through September 2016

	<u>Jan - Sep 16</u>	<u>Budget</u>	<u>\$ Over Budget</u>
6255 · Satellite TV	837.74	740.34	97.40
6256 · Trash Service	783.20	720.92	62.28
6257 · Phone & DSL & Cell Phones	2,429.12	2,814.64	(385.52)
Total 6250 · Utilities	29,579.10	34,902.71	(5,323.61)
6260 · Grounds Maint. Services	0.00	994.97	(994.97)
6270 · Grounds Maint. Supplies	6,434.16	4,341.01	2,093.15
6280 · Grounds Small Equipment	742.36	501.20	241.16
6290 · Equip Rental and Maintenance	0.00	300.00	(300.00)
6200 · Building/Grounds Expenses - Other	0.00	1,494.00	(1,494.00)
Total 6200 · Building/Grounds Expenses	58,844.19	72,930.80	(14,086.61)
6300 · Office Expenses			
6310 · Postage, Mailing Service	226.78	337.05	(110.27)
6315 · Printing and Copying	409.51	575.77	(166.26)
6320 · Dues & Subscriptions	111.34	634.59	(523.25)
6325 · Supplies	834.31	447.37	386.94
6335 · Small Office Equip/Furnishings	2,230.35	1,767.50	462.85
6340 · Equipment Repairs/Maintenance	0.00	6.98	(6.98)
6345 · Software	409.93	857.37	(447.44)
6350 · Miscellaneous Expenses	0.00	101.72	(101.72)
6300 · Office Expenses - Other	0.01		
Total 6300 · Office Expenses	4,222.23	4,728.35	(506.12)
6400 · General Business Expenses			
6405 · Licenses and Permits	485.00	666.00	(181.00)
6410 · Advertising /Marketing Expenses	11,763.77	11,178.56	585.21
6420 · Insurance	7,191.30	10,905.56	(3,714.26)
6440 · Fines, Penalties, Judgments	79.98	29.50	50.48
6450 · Bank Service Fees	22.03	105.10	(83.07)
6470 · Taxes	4.30		
6480 · Tax - Income Taxes			
6481 · NM State Income Tax Payments	11,535.00	5,061.00	6,474.00
6482 · Federal Income Tax Payments	43,892.00	20,000.00	23,892.00
Total 6480 · Tax - Income Taxes	55,427.00	25,061.00	30,366.00
6490 · Bad Debt	0.00	0.00	0.00
Total 6400 · General Business Expenses	74,973.38	47,945.72	27,027.66
6500 · HOA Event Expenses	829.25	1,723.82	(894.57)
6600 · OSUG Event Expenses	10,766.71	14,895.12	(4,128.41)
6700 · Special Use Permit			
6731 · SUP - Contract Labor	0.00	0.00	0.00
6732 · SUP - Materials	0.00	0.00	0.00
6733 · SUP - Legal	0.00	0.00	0.00
6734 · SUP - Consensus Planning	0.00	0.00	0.00
6735 · SUP - Other	0.00	1,124.13	(1,124.13)
Total 6700 · Special Use Permit	0.00	1,124.13	(1,124.13)
Total Expense	318,613.74	324,235.12	(5,621.38)
Net Income	27,934.28	8,899.62	19,034.66