

**Nature Pointe**  
**Profit & Loss Budget vs. Actual**  
**January through September 2015**

	Jan - Sep 15	Budget	\$ Over Bud...
<b>Income</b>			
4000 · HOA Dues	66,043.00	65,480.00	563.00
4010 · Prior Year Back Dues/Penalties	0.00	0.00	0.00
4150 · Late fees from dues	1,350.00	1,500.00	(150.00)
4175 · Remote Controls - Gate Access	75.00	75.00	0.00
4300 · Event Revenue			
4200 · HOA Member Events			
4201 · Weddings	0.00	1,600.00	(1,600.00)
4200 · HOA Member Events - Other	625.00	900.00	(275.00)
<b>Total 4200 · HOA Member Events</b>	<b>625.00</b>	<b>2,500.00</b>	<b>(1,875.00)</b>
4299 · Event Equipment Rental	14,869.39	7,700.00	7,169.39
4301 · OSUG Weddings	216,924.75	211,590.00	5,334.75
4303 · OSUG Corporate Events	0.00	500.00	(500.00)
<b>Total 4300 · Event Revenue</b>	<b>232,419.14</b>	<b>222,290.00</b>	<b>10,129.14</b>
4400 · Plan Review charges	600.00	700.00	(100.00)
4500 · Apartment Rent Income			
4501 · CH Apartment Rent Income	8,550.00	8,550.00	0.00
4502 · Shop Apartment Rent income	2,210.00	2,600.00	(390.00)
<b>Total 4500 · Apartment Rent Income</b>	<b>10,760.00</b>	<b>11,150.00</b>	<b>(390.00)</b>
4700 · Interest Income	126.34	25.27	101.07
4900 · Miscellaneous Income	255.15	500.00	(244.85)
<b>Total Income</b>	<b>311,628.63</b>	<b>301,720.27</b>	<b>9,908.36</b>
<b>Gross Profit</b>	<b>311,628.63</b>	<b>301,720.27</b>	<b>9,908.36</b>
<b>Expense</b>			
6000 · Staffing Expenses	51,167.38	62,401.34	(11,233.96)
6050 · Event Contract Labor			
6060 · Event Planner Contractor	9,282.25	16,000.00	(6,717.75)
6070 · Event Contractors	13,853.00	20,500.00	(6,647.00)
6080 · Event Contractor Workers Comp.	0.00	300.00	(300.00)
<b>Total 6050 · Event Contract Labor</b>	<b>23,135.25</b>	<b>36,800.00</b>	<b>(13,664.75)</b>
6100 · Contract Services			
6110 · Legal Services	3,756.92	22,500.00	(18,743.08)
6125 · Accounting/Bookkeeping Services	10,215.03	16,740.00	(6,524.97)
<b>Total 6100 · Contract Services</b>	<b>13,971.95</b>	<b>39,240.00</b>	<b>(25,268.05)</b>
6200 · Building/Grounds Expenses			
6203 · Security - Gate & Building	1,206.08	2,100.00	(893.92)
6205 · Snow Plow - Snow Removal	1,299.37	750.00	549.37
6210 · Building Repairs & Maint.Svcs	8,746.43	13,500.00	(4,753.57)
6215 · Building Maintenance Supplies			
6216 · Swimming Pool & Spa Supplies	2,913.90	2,925.00	(11.10)
6217 · Swimming Pool/Spa/Sauna Equip.	2,466.93	3,750.00	(1,283.07)
6218 · Clubhouse Supplies	3,273.70	3,750.00	(476.30)
6219 · Landscaping Labor	1,976.63	1,000.00	976.63
6215 · Building Maintenance Supplies - Other	3,641.56	6,000.00	(2,358.44)
<b>Total 6215 · Building Maintenance Supplies</b>	<b>14,272.72</b>	<b>17,425.00</b>	<b>(3,152.28)</b>
6220 · Bldg Small Equip. & Furnishings	2,292.56	1,125.00	1,167.56
6225 · Equip. Repairs/Maint.	1,740.79	2,175.00	(434.21)
6250 · Utilities			
6251 · Electricity	14,798.80	14,250.00	548.80
6252 · Propane	9,063.72	9,000.00	63.72
6253 · Water	4,288.37	4,900.00	(611.63)
6254 · XM Serius Stereo	545.83	750.00	(204.17)
6255 · Satellite TV	761.52	825.00	(63.48)
6256 · Trash Service	748.79	750.00	(1.21)
6257 · Phone & DSL & Cell Phones	2,494.46	2,625.00	(130.54)
<b>Total 6250 · Utilities</b>	<b>32,701.49</b>	<b>33,100.00</b>	<b>(398.51)</b>
6260 · Grounds Maint. Services	1,895.84	2,200.00	(304.16)

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6270 · Grounds Maint. Supplies	3,721.04	1,875.00	1,846.04
6280 · Grounds Small Equipment	787.59	300.00	487.59
6290 · Equip Rental and Maintenance	167.88		
6200 · Building/Grounds Expenses - Other	0.00	50.00	(50.00)
<b>Total 6200 · Building/Grounds Expenses</b>	<b>68,831.79</b>	<b>74,600.00</b>	<b>(5,768.21)</b>
<b>6300 · Office Expenses</b>			
6310 · Postage, Mailing Service	228.96	195.00	33.96
6315 · Printing and Copying	576.08	487.50	88.58
6320 · Dues & Subscriptions	478.06	375.00	103.06
6325 · Supplies	421.78	450.00	(28.22)
6335 · Small Office Equip/Furnishings	173.78	225.00	(51.22)
6340 · Equipment Repairs/Maintenance	0.00	37.50	(37.50)
6345 · Software	779.92	300.00	479.92
6350 · Miscellaneous Expenses	290.71	75.00	215.71
6300 · Office Expenses - Other	0.00		
<b>Total 6300 · Office Expenses</b>	<b>2,949.29</b>	<b>2,145.00</b>	<b>804.29</b>
<b>6400 · General Business Expenses</b>			
6405 · Licenses and Permits	360.51	1,912.50	(1,551.99)
6410 · Advertising /Marketing Expenses	9,489.82	6,750.00	2,739.82
6420 · Insurance	4,284.04	6,000.00	(1,715.96)
6440 · Fines, Penalties, Judgments	0.00	22.50	(22.50)
6450 · Bank Service Fees	181.99	7.50	174.49
6480 · Tax - Income Taxes			
6481 · NM State Income Tax Payments	4,753.00	3,750.00	1,003.00
6482 · Federal Income Tax Payments	20,938.00	11,250.00	9,688.00
<b>Total 6480 · Tax - Income Taxes</b>	<b>25,691.00</b>	<b>15,000.00</b>	<b>10,691.00</b>
6490 · Bad Debt	100.01	0.00	100.01
<b>Total 6400 · General Business Expenses</b>	<b>40,107.37</b>	<b>29,692.50</b>	<b>10,414.87</b>
6500 · HOA Event Expenses	571.67	750.00	(178.33)
6600 · OSUG Event Expenses	16,528.10	9,000.00	7,528.10
6700 · Special Use Permit			
6731 · SUP - Contract Labor	1,248.50	800.00	448.50
6732 · SUP - Materials	1,334.61	1,950.00	(615.39)
6733 · SUP - Legal	485.25		
6735 · SUP - Other	174.02	375.00	(200.98)
<b>Total 6700 · Special Use Permit</b>	<b>3,242.38</b>	<b>3,125.00</b>	<b>117.38</b>
7000 · Reserve Account Expenses	0.00	0.00	0.00
<b>Total Expense</b>	<b>220,505.18</b>	<b>257,753.84</b>	<b>(37,248.66)</b>
<b>Net Income</b>	<b>91,123.45</b>	<b>43,966.43</b>	<b>47,157.02</b>