

Nature Pointe Profit & Loss Budget vs. Actual

	<u>Jan - Dec 11</u>	<u>Budget</u>	<u>\$ Over Budget</u>
Income			
4000 · HOA Dues	63,270.00	55,000.00	8,270.00
4050 · Developer Contribution	20,000.00		
4125 · Late Fees	7.50		
4150 · Fines	2,275.00	0.00	2,275.00
4175 · Remote Controls - Gate Access	75.00	0.00	75.00
4300 · Event Revenue			
4200 · HOA Member Events			
4201 · Weddings	1,828.00		
4204 · Holiday Events	(102.52)		
4200 · HOA Member Events - Other	3,474.99	4,000.00	(525.01)
Total 4200 · HOA Member Events	<u>5,200.47</u>	<u>4,000.00</u>	<u>1,200.47</u>
4299 · Event Equipment Rental	0.00	1,600.00	(1,600.00)
4301 · OSUG Weddings	153,047.92	138,400.00	14,647.92
4300 · Event Revenue - Other	210.00	1,500.00	(1,290.00)
Total 4300 · Event Revenue	<u>158,458.39</u>	<u>145,500.00</u>	<u>12,958.39</u>
4400 · Plan Review charges	900.00	600.00	300.00
4500 · Apartment Rent Income			
4502 · Shop Apartment Rent income	6,020.00	7,200.00	(1,180.00)
Total 4500 · Apartment Rent Income	<u>6,020.00</u>	<u>7,200.00</u>	<u>(1,180.00)</u>
4600 · Bad Debts	(75.00)		
4700 · Interest Income	8.58	0.00	8.58
4900 · Miscellaneous Income	184.10		
4950 · Donations			
4951 · Cash Donation - Unrestricted	67.32		
4952 · Cash Donation - Restricted	50.00		
4950 · Donations - Other	(50.00)		
Total 4950 · Donations	<u>67.32</u>		
4990 · Uncategorized Income	0.00	1,000.00	(1,000.00)
Total Income	<u>251,190.89</u>	<u>209,300.00</u>	<u>41,890.89</u>
Gross Profit	251,190.89	209,300.00	41,890.89
Expense			
6000 · Staffing Expenses			
Total 6000 · Staffing Expenses	70,834.00	67,007.00	3,827.00
6050 · Event Contract Labor			
6060 · Event Planner Contractor	11,475.25	11,520.00	(44.75)
6070 · Event Contractors	9,466.40	14,592.00	(5,125.60)
Total 6050 · Event Contract Labor	<u>20,941.65</u>	<u>26,112.00</u>	<u>(5,170.35)</u>

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6100 · Contract Services			
6110 · Legal Services	224.55	1,200.00	(975.45)
6125 · Accounting/Bookkeeping Services	5,883.48	6,200.00	(316.52)
Total 6100 · Contract Services	<u>6,108.03</u>	<u>7,400.00</u>	<u>(1,291.97)</u>
6200 · Building/Grounds Expenses			
6203 · Security - Gate & Building	445.45		
6205 · Snow Plow - Snow Removal	714.15	1,000.00	(285.85)
6210 · Building Repairs & Maint.Svcs	6,921.20	5,500.00	1,421.20
6215 · Building Maintenance Supplies			
6216 · Swimming Pool & Spa Supplies	2,355.46	3,000.00	(644.54)
6217 · Swimming Pool/Spa/Sauna Equip.	2,147.82	3,200.00	(1,052.18)
6218 · Clubhouse Supplies	11,779.44	10,000.00	1,779.44
6219 · Landscaping	5,074.80	2,500.00	2,574.80
6215 · Building Maintenance Supplies - Other	194.55	4,300.00	(4,105.45)
Total 6215 · Building Maintenance Supplies	<u>21,552.07</u>	<u>23,000.00</u>	<u>(1,447.93)</u>
6220 · Bldg Small Equip. & Furnishings	6,750.24	2,500.00	4,250.24
6225 · Equip. Repairs/Maint.	1,275.82	1,000.00	275.82
6250 · Utilities			
6251 · Electricity	17,025.02	17,000.00	25.02
6252 · Propane	16,937.84	12,000.00	4,937.84
6253 · Water	5,790.80	5,600.00	190.80
6254 · XM Serius Stereo	779.68	750.00	29.68
6255 · Direct TV	1,422.22	1,400.00	22.22
6256 · Trash Service	858.70	930.00	(71.30)
6257 · Phone & DSL & Cell Phones	4,241.28	3,200.00	1,041.28
Total 6250 · Utilities	<u>47,055.54</u>	<u>40,880.00</u>	<u>6,175.54</u>
6260 · Grounds Maint. Services	1,763.19	2,000.00	(236.81)
6270 · Grounds Maint. Supplies	1,104.42		
6271 · Landscape plants/materials	19.87		
6280 · Grounds Small Equipment	302.41		
6200 · Building/Grounds Expenses - Other	464.92		
Total 6200 · Building/Grounds Expenses	<u>88,369.28</u>	<u>75,880.00</u>	<u>12,489.28</u>
6300 · Office Expenses			
6310 · Postage, Mailing Service	54.61		
6315 · Printing and Copying	1,025.44		
6325 · Supplies	316.76		
6335 · Small Office Equip/Furnishings	844.97		
6340 · Equipment Repairs/Maintenance	49.73		
6345 · Software	73.58		
6350 · Miscellaneous Expenses	437.67		
6300 · Office Expenses - Other	145.00	1,000.00	(855.00)
Total 6300 · Office Expenses	<u>2,947.76</u>	<u>1,000.00</u>	<u>1,947.76</u>

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6400 · General Business Expenses			
6405 · Licenses and Permits	160.00	200.00	(40.00)
6410 · Advertising /Marketing Expenses	1,328.54	100.00	1,228.54
6420 · Insurance	6,405.53	6,000.00	405.53
6440 · Fines, Penalties, Judgments	15.91		
6450 · Bank Service Fees	77.53	300.00	(222.47)
6460 · Depreciation Expense	752.00		
6470 · Taxes			
6471 · Gross Receipts Tax Adjustments	964.38		
Total 6470 · Taxes	<u>964.38</u>		
6480 · Tax - Income Taxes			
6481 · NM State Income Tax Payments	710.35	600.00	110.35
6482 · Federal Income Tax Payments	1,498.83	1,150.00	348.83
Total 6480 · Tax - Income Taxes	<u>2,209.18</u>	<u>1,750.00</u>	<u>459.18</u>
6490 · Bad Debt	17,525.00		
6400 · General Business Expenses - Other	(0.97)		
Total 6400 · General Business Expenses	<u>29,437.10</u>	<u>8,350.00</u>	<u>21,087.10</u>
6500 · HOA Event Expenses	812.84	500.00	312.84
6600 · OSUG Event Expenses	12,286.07	5,000.00	7,286.07
7000 · Reserve Account Expenses	0.00	0.00	0.00
Total Expense	<u>231,736.73</u>	<u>191,249.00</u>	<u>40,487.73</u>
Net Income	<u><u>19,454.16</u></u>	<u><u>18,051.00</u></u>	<u><u>1,403.16</u></u>